

EXXON MOBIL CORPORATION

4Q15 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 4)

<u>Earnings, \$M</u>	4Q15	3Q15	2Q15	1Q15	4Q14
Upstream					
United States	(538)	(442)	(47)	(52)	1,503
Non-U.S.	1,395	1,800	2,078	2,907	3,965
Total	857	1,358	2,031	2,855	5,468
Downstream					
United States	435	487	412	567	(1)
Non-U.S.	916	1,546	1,094	1,100	498
Total	1,351	2,033	1,506	1,667	497
Chemical					
United States	520	526	735	605	832
Non-U.S.	443	701	511	377	395
Total	963	1,227	1,246	982	1,227
Corporate and financing	(391)	(378)	(593)	(564)	(622)
Net income attributable to ExxonMobil (U.S. GAAP)	2,780	4,240	4,190	4,940	6,570
Earnings per common share (U.S. GAAP)	0.67	1.01	1.00	1.17	1.56
Earnings per common share - assuming dilution (U.S. GAAP)	0.67	1.01	1.00	1.17	1.56
<u>Capital and Exploration Expenditures, \$M</u>					
Upstream					
United States	1,615	1,992	2,095	2,120	2,350
Non-U.S.	4,255	4,382	4,651	4,297	6,295
Total	5,870	6,374	6,746	6,417	8,645
Downstream					
United States	236	242	266	295	422
Non-U.S.	543	344	361	326	610
Total	779	586	627	621	1,032
Chemical					
United States	493	452	570	430	449
Non-U.S.	199	217	258	224	322
Total	692	669	828	654	771
Other	75	41	60	12	16
Total Capital and Exploration Expenditures	7,416	7,670	8,261	7,704	10,464
<u>Exploration Expense Charged to Income, \$M</u>					
Consolidated					
- United States	60	45	40	37	52
- Non-U.S.	459	278	329	274	484
Non-consolidated - ExxonMobil share					
- United States	9	-	-	3	7
- Non-U.S.	3	2	23	8	49
Exploration Expenses Charged to Income Included Above	531	325	392	322	592
<u>Effective Income Tax Rate, %</u>	13%	32%	45%	33%	32%
<u>Common Shares Outstanding, millions</u>					
At quarter end	4,156	4,163	4,169	4,181	4,201
Average - assuming dilution	4,183	4,190	4,200	4,211	4,235
<u>Total Cash and Cash Equivalents, \$G¹</u>	3.7	4.3	4.4	5.2	4.7
<u>Total Debt, \$G</u>	38.7	34.3	33.8	32.8	29.1
<u>Cash Flow from Operations and Asset Sales, \$G</u>					
Net cash provided by operating activities	4.3	9.2	8.8	8.0	7.5
Proceeds associated with asset sales	0.8	0.5	0.6	0.5	0.2
Cash flow from operations and asset sales	5.1	9.7	9.4	8.5	7.7

¹ Includes restricted cash of \$0.0G in 4Q15, \$0.0G in 3Q15, \$0.1G in 2Q15, \$0.1G in 1Q15, and \$0.1G in 4Q14.

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	4Q15	3Q15	2Q15	1Q15	4Q14
Net production of crude oil, natural gas liquids, bitumen and synthetic oil, kbd					
United States	494	468	468	472	473
Canada / South America	452	425	364	368	312
Europe	222	197	199	200	190
Africa	543	531	522	519	519
Asia	722	651	685	678	631
Australia / Oceania	48	59	53	40	57
Total liquids production	2,481	2,331	2,291	2,277	2,182
Natural gas production available for sale, mcf/d					
United States	3,123	3,094	3,153	3,220	3,371
Canada / South America	241	229	262	310	320
Europe	2,504	1,495	1,718	3,447	3,191
Africa	4	7	8	2	2
Asia	4,103	3,910	4,265	4,282	3,786
Australia / Oceania	628	789	722	567	564
Total natural gas production available for sale	10,603	9,524	10,128	11,828	11,234
Total worldwide liquids and gas production, koebd	4,248	3,918	3,979	4,248	4,054
Refinery throughput, kbd					
United States	1,649	1,681	1,702	1,807	1,876
Canada	390	391	373	393	373
Europe	1,483	1,504	1,524	1,473	1,438
Asia Pacific	679	687	539	681	470
Other Non-U.S.	194	194	192	192	192
Total refinery throughput	4,395	4,457	4,330	4,546	4,349
Petroleum product sales, kbd					
United States	2,416	2,509	2,548	2,612	2,666
Canada	472	501	486	492	489
Europe	1,530	1,549	1,555	1,536	1,597
Asia Pacific	758	781	695	748	644
Other Non-U.S.	503	448	453	426	449
Total petroleum product sales	5,679	5,788	5,737	5,814	5,845
Gasolines, naphthas	2,330	2,382	2,376	2,363	2,486
Heating oils, kerosene, diesel	1,921	1,908	1,874	1,994	1,926
Aviation fuels	403	433	404	410	405
Heavy fuels	368	372	377	395	371
Specialty products	657	693	706	652	657
Total petroleum product sales	5,679	5,788	5,737	5,814	5,845
Chemical prime product sales, kt					
United States	2,565	2,377	2,401	2,321	2,409
Non-U.S.	3,919	3,705	3,677	3,748	3,310
Total chemical prime product sales	6,484	6,082	6,078	6,069	5,719

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<u>Earnings Factor Analysis, \$M</u>	<u>4Q15 vs. 4Q14</u>	<u>4Q15 vs. 3Q15</u>	<u>2015 vs. 2014</u>
Upstream			
Prior Period	5,468	1,358	27,548
Realization	-3,750	-840	-18,820
Volume / Mix	100	250	810
Other	-960	90	-2,440
Current Period	857	857	7,101
Downstream			
Prior Period	497	2,033	3,045
Margin	610	-860	4,130
Volume / Mix	70	60	-200
Other	170	120	-420
Current Period	1,351	1,351	6,557
Chemical			
Prior Period	1,227	1,227	4,315
Margin	-210	-190	590
Volume / Mix	170	80	220
Other	-230	-160	-710
Current Period	963	963	4,418
<u>Upstream Volume Factor Analysis, koebd</u>			
Prior Period	4,054	3,918	3,969
Entitlements - Net Interest	-7	3	-20
Entitlements - Price / Spend / Other	185	116	168
Quotas	-	-	-
Divestments	-19	-12	-25
Growth / Other	35	223	5
Current Period	4,248	4,248	4,097
<u>Sources and Uses of Funds, \$G</u>			
	<u>4Q15</u>		
Beginning Cash	4.3		
Earnings	2.8		
Depreciation	4.7		
Working Capital / Other	-3.2		
Proceeds Associated with Asset Sales	0.8		
PP&E Adds / Investments and Advances ¹	-6.0		
Shareholder Distributions	-3.6		
Debt / Other Financing	3.9		
Ending Cash	3.7		

¹ PP&E Adds / Investments and Advances includes PP&E adds of (\$6.1G) and net advances / other of \$0.1G.

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Average Realization Data	4Q15	3Q15	2Q15	1Q15	4Q14
United States					
ExxonMobil					
Crude (\$/b)	34.36	41.95	54.06	42.20	63.30
Natural Gas (\$/kcf)	1.80	2.40	2.31	2.53	3.72
 Benchmarks					
WTI (\$/b)	42.10	46.37	57.84	48.56	73.41
ANS-WC (\$/b)	43.67	51.44	62.65	51.95	74.49
Henry Hub (\$/mbtu)	2.27	2.77	2.65	2.99	4.04
 Non-U.S.					
ExxonMobil					
Crude (\$/b)	36.99	44.91	57.63	47.30	69.49
Natural Gas (\$/kcf)	5.80	6.29	6.49	7.53	9.09
European NG (\$/kcf)	6.11	6.67	7.06	7.43	8.61
 Benchmarks					
Brent (\$/b)	43.69	50.26	61.92	53.97	76.27

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the fourth quarter of 2015. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.