

Cautionary statement

- **Forward-looking Statements.** Statements of future events or conditions in this presentation or the subsequent discussion period are forward-looking statements. Actual future results, including financial and operating performance; demand growth and mix; ExxonMobil's volume/production growth and mix; the amount and mix of capital expenditures; resource recoveries; production rates; rates of return; development costs; project plans, timing, costs, and capacities; drilling programs and efficiency improvements; product sales and mix; dividend and share purchase levels; cash and debt balances; corporate and financing expenses; and the impact of technology could differ materially due to a number of factors including changes in oil or gas prices or other market or economic conditions affecting the oil, gas, and petrochemical industries and the demand for our products; reservoir performance; the outcome and timing of exploration and development projects; timely completion of construction projects; war and other political or security disturbances; changes in law or government regulation, including sanctions as well as tax and environmental regulations; the outcome of commercial negotiations; the impact of fiscal and commercial terms; opportunities for investments or divestments that may arise; the actions of competitors and customers; the outcome of future research efforts; unexpected technological developments; unforeseen technical difficulties; and other factors discussed here and under the heading "Factors Affecting Future Results" in the Investors section of our web site at exxonmobil.com. Any forward-looking statements regarding future earnings, cash flows, return on capital employed, or volumes are as of the March 7, 2018 Analyst Meeting except as specifically updated on this webcast. All forward-looking statements are based on management's knowledge and reasonable expectations and we assume no duty to update these statements as of any future date.
- **Frequently Used Terms.** References to resources, oil-equivalent barrels, and other quantities of oil and gas include volumes that are not yet classified as proved reserves under SEC definitions but that we believe will likely be developed and moved into the proved reserves category in the future. Shareholder distributions mean cash dividends plus any shares purchased to reduce shares outstanding (excluding anti-dilutive purchases). For information, including information required by Reg. G, regarding free cash flow and 2017 earnings excluding impacts of U.S. tax reform and impairments as well as definitions of the terms "returns" and "projects" see the Supplemental Information at the end of this presentation and slide 6 with respect to cash from operations and asset sales. Additional definitions and information regarding terms used in this webcast are also included in the "Frequently Used Terms" posted on the Investors section of our web site. The Digital Annual Report on our web site shows ExxonMobil's working interest in specific projects.