

## **EXPRESSION OF INTEREST (including Pre-Qualification Requirements)**

Supply of Mobile Offshore Drilling Unit for Eastern Canada Drilling Project

Reference: Project #047930

BIDS Categories: 0425 Semi-Submersible Rigs

Issue Date: February 22, 2022

Closing Date: March 11, 2022

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### **Overview:**

- ExxonMobil Canada Ltd. (EMCL) is in the process of pre-qualifying companies who can supply a Mobile Offshore Drilling Unit (MODU) for their offshore Newfoundland and Labrador requirements.
- Supplier shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Agreement shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- The intention is to have this scope of work cover the requirements of an EMCL Exploration Project. For clarity, the scope of work includes not only the foregoing, but may include at EMCL's discretion, future work related to minor changes to the scope of work described herein, in which EMCL may engage offshore Newfoundland and Labrador, for oil and gas facilities as well as exploration or subsea related activities.
- While not planned, it should be noted that the resulting Requests For Proposals (RFP and Agreement may require inclusion of and/or extension to other operators in the area, project co-venturers, suppliers and/or affiliated companies.
- For exploration work, EMCL supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Suppliers expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage. ExxonMobil Canada Ltd. (EMCL) encourages the participation of members of designated groups (women; Indigenous Peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

### **Supplier Diversity**

#### **Diverse Ownership (Completion of this section is voluntary)**

A Diverse supplier is a business that is at least 51 % owned and controlled by a member(s) of one or more of the designated groups identified below. Please indicate which of the following designated group(s) are applicable to your business:

- Women
- Indigenous Peoples
- Visible Minorities
- Persons with disabilities
- LGBT+

#### **Certification for Diverse Businesses**

There are currently national certifying organizations that cover certification for businesses owned by:

- Indigenous Peoples
- Visible Minorities
- Women
- LGBT+

The Projects will continue to look for organizations that can provide certification support to businesses owned by persons with disabilities.

If you indicated that your business is owned by a member of a designated group, are you currently certified as a diverse-owned business?

Yes  No

Through which certifying organization is your business certified? \_\_\_\_\_

If you are a NL registered business and are not currently certified, would you be interested in learning more about certification?  Yes  No

### **Scope of Work Overview:**

The scope of work/supply includes, but is not limited to:

- Provision of a Mobile Offshore Drilling Unit (MODU) capable of operating offshore Newfoundland to drill a well located on an ExxonMobil operated Exploration Licence.
- Commencement date is no earlier than May 2023 and no later than 1 August 2023.
- Well Details
  - Status: Not yet spud
  - Location: 200 NM ESE from St John's
  - Water Depth: 169 m
  - Target TD: 3865 m MD, (3758 m TVD)
  - Preliminary Estimate: 75 days
  - Geological objective: Evaluate the potential of Jurassic sandstones
  - Pressure Profile: Likely over-pressured
  - Temperature Profile: Normal (bottom-hole ~125 deg C)
- Potential Option Well(s) (not firm) may be drilled in water depth of up to 1500 m.

Additionally, the selected supplier will be required to meet all technical and Safety, Security, Health, and Environmental (SSHE) specifications and safe work practices of EMCL and its affiliates as appropriate.

### **Minimum Technical Requirements**

MODU Capability and Equipment requirements detailed here:

- Capable of working spring, summer and fall seasons offshore Newfoundland and Labrador, Canada, including normal drilling operations (riser connected drilling condition) at operating draft with an acceptable offset. General environmental conditions as per the following:
  - Temperature: from -5°C to +30°C
  - Environment: 95% (non-exceedance environment)
  - Wind: 18 m/s (1-min average @ 10 meters)
  - Wave: 5.5 m (significant), (9.9-12.1 sec Tp,)
  - Surface Current ~1.0 m/s
- Currently have a Certificate of Fitness for working offshore Newfoundland, Canada issued by a Certifying Authority recognized by the CNLOPB. Alternatively be capable of obtaining a valid Certificate of Fitness for Newfoundland, Canada prior to contract commencement date. If the MODU submitted does not have a valid certificate, a plan for which one would be obtained shall be submitted.
- All personnel and equipment must be qualified / certified to meet all regulatory requirements for working offshore, Newfoundland, Canada.

## **Submission Requirements**

Supplier submissions in response to this Expression of Interest (including pre-qualification) **must** include the afore-mentioned reference number, as well as the following information:

1. Completed EMCL SSHE pre-qualification questionnaire. (Available through BIDS – see contact information below.)
2. Completed EMCL QA/QC pre-qualification questionnaire. (Available through BIDS-see contact information below.)
3. Proposed Unit(s) specifications and general arrangement drawings.
4. Windows of availability for suitable Unit(s), current location and present contract status of proposed Unit(s).
5. Information demonstrating vendor can meet minimum technical requirements detailed above.
6. Completed technical questionnaire. (Available through BIDS – see contact information below.)
7. Describe your experience operating under and familiarity with, the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act and your experience with any similar regimes in other parts of Canada or internationally. At the NRFP/ITT stage, bidders will be required to indicate how they comply with the above.
8. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the [Exploration Benefits Plan](#) approved under Section 45 of the Canada – Newfoundland and Labrador Atlantic Accord Implementation Act.
9. Submitted information is to be provided in separate PDF (or native file) submissions and not submitted as one combined file. Please be aware that Company is limited to a 10MB file size for receiving e-mail. Should the file size exceed 10MB, please contact the Contracts Manager identified below to have FileShare setup for your use.
10. EOI / NRFP contact details for respondent, including the following:
  - i. Full legal company name
  - ii. Mailing address and physical address (if different)
  - iii. Contact name, position, email and phone number

The data submitted in response to the aforementioned questionnaires will be used to evaluate your company's ability (and those of your preferred sub-contractors / suppliers where applicable) to perform these services or provide these materials.

It will focus primarily on:

- Past safety performance
- Applicable operating environment experience
- Availability
- Project execution skills
- Project management skills & integration skills
- Available technologies with proven performance
- Current capability
- System lifecycle support capabilities and proven lifecycle programs
- Work-load
- Personnel qualifications

- Financial capacity

We will evaluate this data and develop a final list of suppliers who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which suppliers will receive the Non-Binding Request for Proposals (NRFP) or Invitation to Tender (ITT) and which suppliers will be awarded the final agreement.

This Expression of Interest (including pre-qualification) is not a pre-qualification of suppliers for other EMCL work, but is limited to the scope aforementioned. In addition, participation in this Expression of Interest (including pre-qualification), including any statements whether oral or written between EMCL and your company, shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between EMCL and your company. All costs associated with the preparation of your response to this expression of interest shall be at your expense.

This Expression of Interest (including pre-qualification) may or may not result in the issuance of an RFP/ITT and may or may not result in the award of an agreement. If you respond to this Expression of Interest (including pre-qualification) and your company is selected to be on the bidders' list, your company name, your designated company representative's name and business contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted, indicating that the work has been awarded to your company.

**Responses must be submitted electronically by the closing date to the EMCL e-mail address noted below:**

ExxonMobil Canada Ltd.  
Attention: Peter Ronayne  
peter.f.ronayne@esso.ca  
Phone : (709) 273-1432

Finally, potential suppliers, if they have not already done so, should register with BIDS using the following contact information:

Phone: 1-800-270-4611  
E-mail: [jayde.mcconchie@bids.ca](mailto:jayde.mcconchie@bids.ca)  
<https://bidsalert.com/canada/home>