

EXXON MOBIL CORPORATION

2Q17 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 4)

<b>Earnings, \$M</b>	<b>2Q17</b>	<b>1Q17</b>	<b>4Q16</b>	<b>3Q16</b>	<b>2Q16</b>
<b>Upstream</b>					
United States	(183)	(18)	(2,328)	(477)	(514)
Non-U.S.	1,367	2,270	1,686	1,097	808
Total	1,184	2,252	(642)	620	294
<b>Downstream</b>					
United States	347	292	270	225	412
Non-U.S.	1,038	824	971	1,004	413
Total	1,385	1,116	1,241	1,229	825
<b>Chemical</b>					
United States	481	529	352	434	509
Non-U.S.	504	642	520	737	708
Total	985	1,171	872	1,171	1,217
<b>Corporate and financing</b>	(204)	(529)	209	(370)	(636)
<b>Net income attributable to ExxonMobil (U.S. GAAP)</b>	3,350	4,010	1,680	2,650	1,700
<b>Earnings per common share (U.S. GAAP)</b>	0.78	0.95	0.41	0.63	0.41
<b>Earnings per common share - assuming dilution (U.S. GAAP)</b>	0.78	0.95	0.41	0.63	0.41
<b>Capital and Exploration Expenditures, \$M</b>					
<b>Upstream</b>					
United States	756	704	817	712	914
Non-U.S.	2,030	2,415	2,755	2,360	3,005
Total	2,786	3,119	3,572	3,072	3,919
<b>Downstream</b>					
United States	173	205	231	192	227
Non-U.S.	413	340	472	397	415
Total	586	545	703	589	642
<b>Chemical</b>					
United States	414	388	405	359	355
Non-U.S.	121	109	125	144	208
Total	535	497	530	503	563
<b>Other</b>	18	8	24	26	34
<b>Total Capital and Exploration Expenditures</b>	3,925	4,169	4,829	4,190	5,158
<b>Exploration Expense Charged to Income, \$M</b>					
Consolidated					
- United States	37	34	42	35	35
- Non-U.S.	477	253	296	291	409
Non-consolidated - ExxonMobil share					
- United States	1	-	-	-	-
- Non-U.S.	10	14	51	6	5
<b>Exploration Expenses Charged to Income Included Above</b>	525	301	389	332	449
<b>Effective Income Tax Rate, %</b>	31%	38%	-92%	20%	40%
<b>Common Shares Outstanding, millions</b>					
At quarter end	4,237	4,237	4,148	4,147	4,147
Average - assuming dilution	4,271	4,223	4,176	4,178	4,178
<b>Total Cash and Cash Equivalents, \$B</b>	4.0	4.9	3.7	5.1	4.4
<b>Total Debt, \$B</b>	41.9	43.6	42.8	46.2	44.5
<b>Cash Flow from Operations and Asset Sales, \$B</b>					
Net cash provided by operating activities	6.9	8.3	7.4	5.3	4.6
Proceeds associated with asset sales	0.2	0.6	2.1	1.0	1.0
Cash flow from operations and asset sales	7.1	8.9	9.5	6.3	5.6

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	<b>2Q17</b>	<b>1Q17</b>	<b>4Q16</b>	<b>3Q16</b>	<b>2Q16</b>
<b>Net production of crude oil, natural gas liquids, bitumen and synthetic oil, kbd</b>					
United States	520	513	496	484	495
Canada / South America	374	421	453	437	359
Europe	195	205	208	189	201
Africa	417	433	449	388	494
Asia	710	711	726	651	724
Australia / Oceania	53	50	52	62	57
Total liquids production	2,269	2,333	2,384	2,211	2,330
<b>Natural gas production available for sale, mcf</b>					
United States	3,083	3,011	2,997	3,058	3,097
Canada / South America	203	218	222	220	257
Europe	1,442	2,768	2,518	1,650	1,749
Africa	4	5	7	13	7
Asia	3,867	3,807	3,698	3,662	3,819
Australia / Oceania	1,321	1,099	982	998	833
Total natural gas production available for sale	9,920	10,908	10,424	9,601	9,762
<b>Total worldwide liquids and gas production, koebd</b>	3,922	4,151	4,121	3,811	3,957
<b>Refinery throughput, kbd</b>					
United States	1,601	1,621	1,604	1,604	1,555
Canada	358	397	401	406	246
Europe	1,521	1,453	1,460	1,476	1,462
Asia Pacific	664	652	706	677	718
Other Non-U.S.	201	201	200	202	171
Total refinery throughput	4,345	4,324	4,371	4,365	4,152
<b>Petroleum product sales, kbd</b>					
United States	2,187	2,155	2,227	2,327	2,228
Canada	494	494	499	511	479
Europe	1,653	1,536	1,535	1,553	1,561
Asia Pacific	755	708	719	721	760
Other Non-U.S.	469	502	526	473	472
Total petroleum product sales	5,558	5,395	5,506	5,585	5,500
Gasolines, naphthas	2,265	2,163	2,304	2,298	2,266
Heating oils, kerosene, diesel	1,850	1,833	1,826	1,810	1,752
Aviation fuels	383	370	387	421	386
Heavy fuels	367	380	368	358	367
Specialty products	693	649	621	698	729
Total petroleum product sales	5,558	5,395	5,506	5,585	5,500
<b>Chemical prime product sales, kt</b>					
United States	2,334	2,280	2,409	2,320	2,447
Non-U.S.	3,786	3,792	3,900	3,813	3,863
Total chemical prime product sales	6,120	6,072	6,309	6,133	6,310

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<u>Earnings Factor Analysis, \$M</u>	<u>2Q17 vs. 2Q16</u>	<u>2Q17 vs. 1Q17</u>
<b>Upstream</b>		
Prior Period	294	2,252
Realization	890	-390
Volume / Mix	-140	-250
Other	140	-430
Current Period	1,184	1,184
<b>Downstream</b>		
Prior Period	825	1,116
Margin	220	200
Volume / Mix	90	40
Other	250	30
Current Period	1,385	1,385
<b>Chemical</b>		
Prior Period	1,217	1,171
Margin	-40	-100
Volume / Mix	-50	-
Other	-140	-90
Current Period	985	985
<b><u>Upstream Volume Factor Analysis, koebd</u></b>		
Prior Period	3,957	4,151
Entitlements - Net Interest	-1	-
Entitlements - Price / Spend / Other	-76	-13
Quotas	-	-
Divestments	-5	-1
Growth / Other	47	-215
Current Period	3,922	3,922
<b><u>Sources and Uses of Funds, \$B</u></b>		
	<u>2Q17</u>	
Beginning Cash	4.9	
Earnings	3.4	
Depreciation	4.7	
Working Capital / Other	-1.2	
Proceeds Associated with Asset Sales	0.2	
PP&E Adds / Investments and Advances <sup>1</sup>	-3.0	
Shareholder Distributions	-3.3	
Debt / Other Financing	-1.7	
Ending Cash	4.0	

<sup>1</sup> PP&E Adds / Investments and Advances includes PP&E adds of (\$3.1B) and net advances of \$0.1B.

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<b>Average Realization Data</b>	<b>2Q17</b>	<b>1Q17</b>	<b>4Q16</b>	<b>3Q16</b>	<b>2Q16</b>
<b>United States</b>					
ExxonMobil					
Crude (\$/b)	43.58	45.93	43.38	38.76	37.97
Natural Gas (\$/kcf)	2.96	2.83	2.69	2.65	1.74
<b>Benchmarks</b>					
WTI (\$/b)	48.24	51.83	49.18	44.88	45.48
ANS-WC (\$/b)	50.75	53.93	50.01	44.65	45.71
Henry Hub (\$/mbtu)	3.19	3.32	2.98	2.81	1.95
<b>Non-U.S.</b>					
ExxonMobil					
Crude (\$/b)	44.48	47.87	44.82	40.96	41.46
Natural Gas (\$/kcf)	5.26	5.57	4.97	4.47	4.06
European NG (\$/kcf)	5.18	5.55	4.97	4.48	4.35
<b>Benchmarks</b>					
Brent (\$/b)	49.83	53.78	49.46	45.85	45.57

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the second quarter of 2017. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.